

#### COMMENT AND REVIEW

to the
Invitations for Bid (IFB) on
Indefinite Quantity Construction Contract
042419 – Western Maryland

#### **IFB**

Sourcewell issued the Invitation for Bid (IFB) on behalf of, and to provide Indefinite Quantity Construction Contracting (IQCC) services to, all current and potential Sourcewell Members (including all government agencies, education agencies to include colleges and universities, and non-profit agencies), within Western Maryland as identified in the attached table of Counties and as shown on the attached map of the State. Sourcewell included multiple solicitations within the IFB with the intention of awarding multiple contracts in Western Maryland.

#### Advertisement

The IFB was advertised in the Frederick News Post, the Herald Mail, and the Minneapolis Star Tribune on March 18, 2019 and March 25, 2019. It was also posted to the Sourcewell website for daily viewing and document download from March 18, 2019 through April 24, 2019.

#### **Bid Documentation Requests**

Bid documentation was requested and distributed to the following:

Carl Belt, Inc.	JWT& A LLC
Callas Contractors Inc	Montage, Inc.
CHM Construction and Renovations LLC	R.H. Lapp & Sons Inc
Colossal Contractors, Inc	S & S Electric Co
FHP Tectonics Corp	Salone, LLC
Freestate Electric	The Matthews Group
Gordon Contractors Inc	Walter N. Yoder & Sons, Inc.
Hite Roofing	West-Mark, Inc.
I.B. Abel, Inc.	

Mandatory Pre-bid meetings were conducted on the dates and at the locations indicated below:

April 02, 2019 @ 9:00 AM ET	April 02, 2019 @ 2:30 PM ET
Holiday Inn Express & Suites Cumberland – La Vale	Hampton Inn Hagerstown I-81
1076 National Highway	18300 Peak Circle
La Vale, MD 21502	Hagerstown, MD 21742



#### **Bids**

Bids were opened on April 24, 2019 at 9:00am CST, at the Sourcewell offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Bids were received from the following respondents:

Carl Belt, Inc.	I.B. Abel, Inc.
CHM Construction and Renovations LLC	S & S Electric Co
FHP Tectonics Corp	Salone, LLC
Hite Roofing.	The Matthews Group

#### **Bid Evaluation Method**

The bidders submitted Five (5) adjustment factors for each solicitation within Western Maryland to the fixed prices in the Construction Task Catalog. The submitted bid adjustment factors were weighted as more fully described in the IFB to determine a single combined adjustment factor. This combined adjustment factor was then used in determining the ranking of the bids.

#### Bid Results \*\*

IFB 042419 - Western Maryland

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				Other than		Other Than		
			Normal	Normal	Normal	Normal		
			Working Hours-	Working Hours-	Working Hours-	Working Hours-	Non Pre-Priced	Combined
			Prevailing	Prevailing	Non-Prevailing	Non-Prevailing	Adjustment	Adjustment
Contract Bid Area	Contract No.	Bidder	Wage (.35)	Wage (.10)	Wage (.35)	Wage (.10)	Factor (.10)	Factor
MD-WMA-GC01-042419	MD-WMA-GC01-042419-FTC	F.H.P. Tectonics Corp.	1.0599	1.0602	1.0599	1.0602	1.1892	1.0729
MD-WMA-GC02-042419	MD-WMA-GC02-042419-TMG	The Matthews Group (TMG)	1.1025	1.1036	1.0809	1.0819	1.2973	1.1125
MD-WMA-GC03-042419	MD-WMA-GC03-042419-CBI	Carl Belt, Inc.	1.1292	1.4762	1.1292	1.4762	1.2649	1.2122
MD-WMA-GC04-042419	MD-WMA-GC04-042419-SAL	Salone, LLC	1.2308	1.2330	1.2146	1.2162	1.2162	1.2224
MD-WMA-GC05-042419	No Award	No Award	-	-	-	-	-	-
MD-WMA-GC06-042419	No Award	No Award	-	-	-	-	-	-
MD-WMA-M01-042419	No Award	No Award	-	-		-	-	-
MD-WMA-M02-042419	No Award	No Award	-	-		-	-	-
MD-WMA-E01-042419	MD-WMA-E01-042419-IBA	I.B. Abel, Inc.	0.9383	1.1636	0.9383	1.1636	1.1999	1.0095
MD-WMA-E02-042419	MD-WMA-E02-042419-SSE	S&S Electric, Inc.	1.4811	1.6292	1.4270	1.5697	1.1892	1.4566
MD-WMA-R01-0042419	MD-WMA-R01-0042419-SAL	Salone, LLC	1.2524	1.2546	1.2470	1.2486	1.2486	1.2500
MD-WMA-R02-0042419	MD-WMA-R02-0042419-HAS	Hite Associates, Inc.	1.2206	1.4426	1.2206	1.4426	1.1892	1.2619
MD-WMA-P01-042419	MD-WMA-P01-042419-SAL	Salone, LLC	1.2524	1.2546	1.2470	1.2486	1.2486	1.2500
MD-WMA-P02-042419	No Award	No Award	-	-	-	-	-	-

<sup>\*\*</sup> A complete Abstract of Bids, setting forth all bids received (as applicable), is available on request to Sourcewell.



#### **Findings of the Bid Evaluation Committee**

Bid submissions were reviewed thoroughly according to the IFB Specifications with awards going to the lowest responsive/responsible bidders. The selected contractors identified in the results above have the required experience with IQCC in Western Maryland and all the awarded bids were determined to be competitive and reasonable for the areas.

DocuSigned by:
kim Austin
Kim Austin, Procurement Lead Analyst, Sourcewell
DocuSigned by:
1-20 1-2
──0B0204E40D3E445
Michael Muñoz, Procurement Analyst III, Sourcewell
DocuSigned by:
Craig West
Craig West, Procurement Analyst II, Sourcewell
DocuSigned by:
Corey Jensen
6049382CAB34411
Corey Jensen, Contract Administrator, Sourcewell
DocuSigned by:
Buly Heilm
B1CAA0BCB53B423
Zach Heidmann, Contract Administrator, Sourcewell
DocuSigned by:
Tracy Plinske
22F4368E4279418
Tracy Plinske, Contract Administration Specialist, Sourcewell
DocuSigned by:
Matthew Peterson

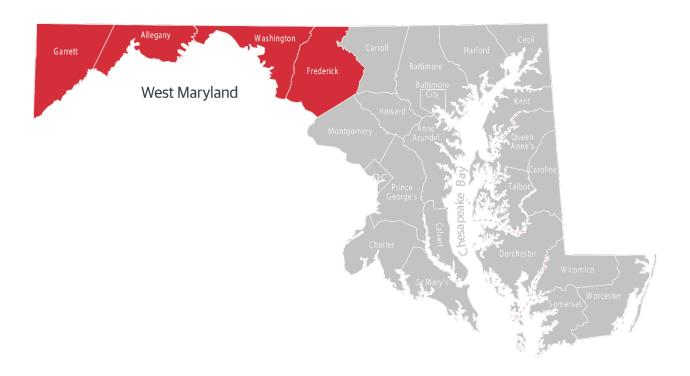
Matthew Peterson, Business Development, Gordian



# Geographic Map of Sourcewell Contract Area

## **SECTION THREE**

### EXHIBIT A: GEOGRAPHIC MAP OF SOURCEWELL CONTRACT AREAS



## **Western Maryland Counties Include**

Garrett	Allegany
Washington	Frederick

Pre-Bid Conference Attendees:

Information can be accessed at: <a href="https://bc.gordiancloud.com">https://bc.gordiancloud.com</a>